



# Welcome to Steppingblocks!

Steppingblocks Kick-Off Meeting for Campus  
Implementation Leads

7/31/2023

**Steppingblocks**

# Steppingblocks

## Meet the Team



Jacob Bonne, Ed.D.  
Partner Success Manager  
Jacob@Steppingblocks.com



Brian Waldron  
Partner Success Specialist  
Brian@Steppingblocks.com



Amanda Kallach  
Partner Success Associate  
amanda@Steppingblocks.com

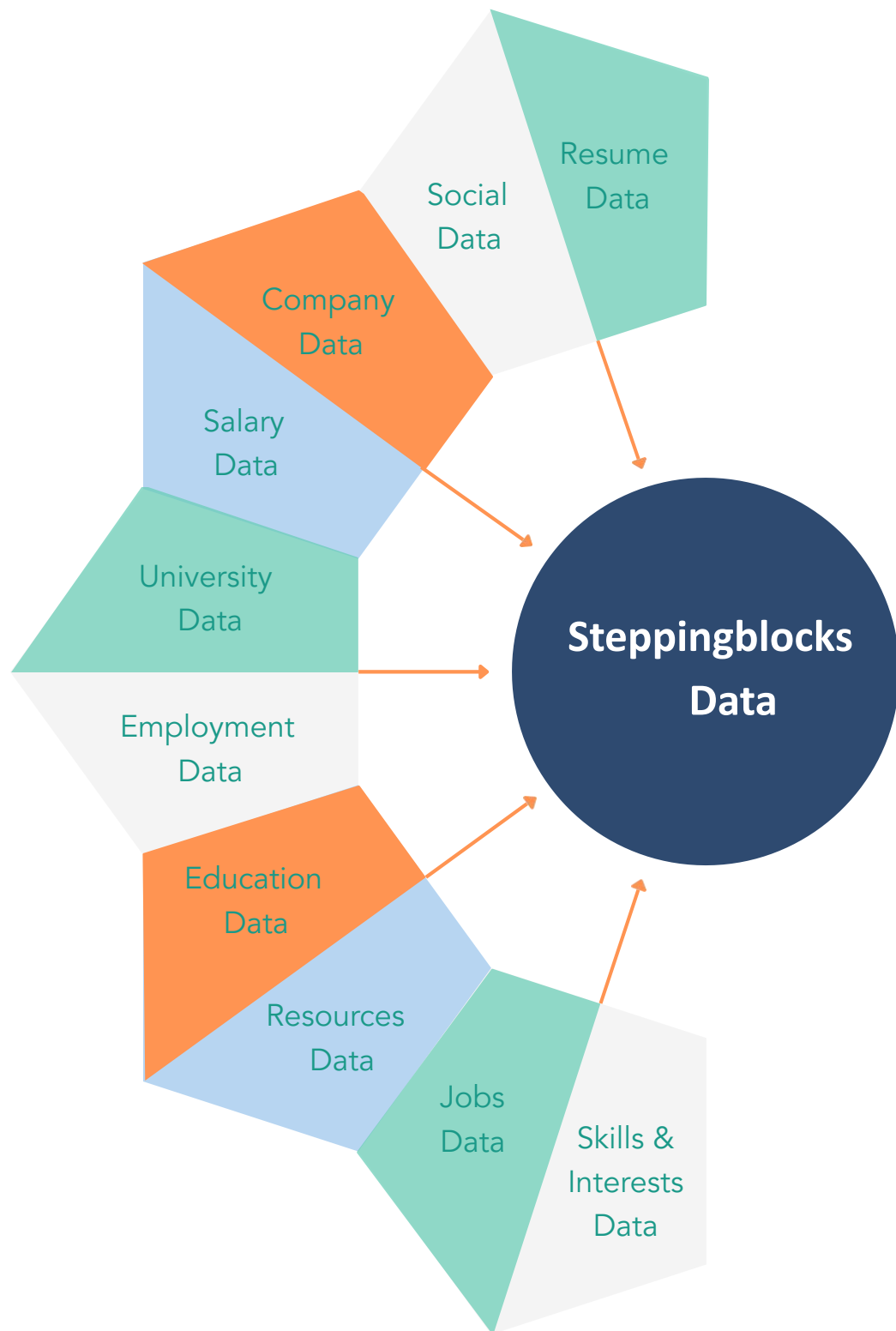


Richelle Hurley  
Partner Success Associate  
Richelle@Steppingblocks.com

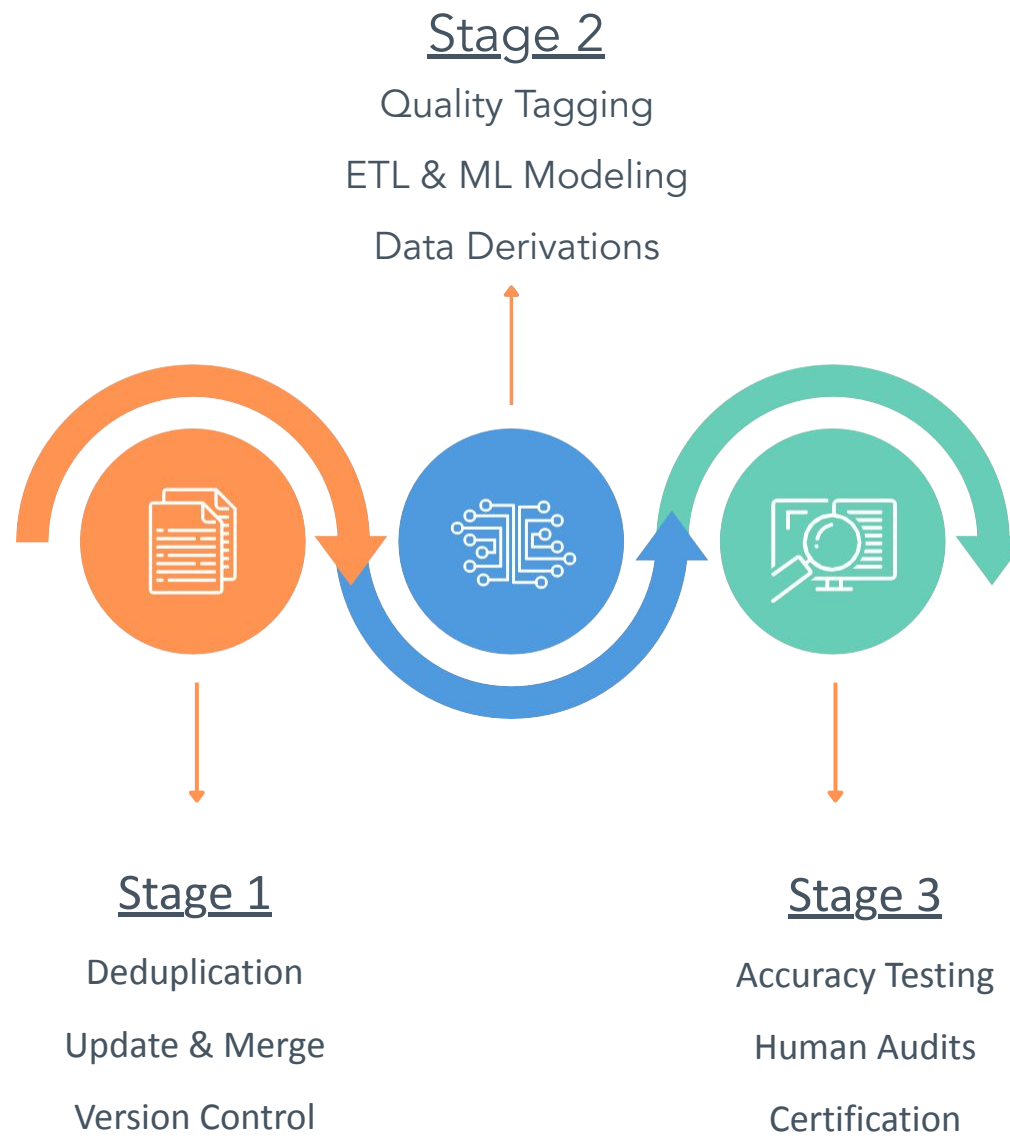
# Agenda

- Overview of Steppingblocks data
- High Level Demo:
  - Graduate Insights → University Staff and Faculty
  - Digital Career Counselor (DCC) → Students
- Determining your Use Cases
- Best Practices
  - Graduate Insights & Digital Career Counselor
- Rollout & Implementation
  - Graduate Insights & Digital Career Counselor
- Help & Support

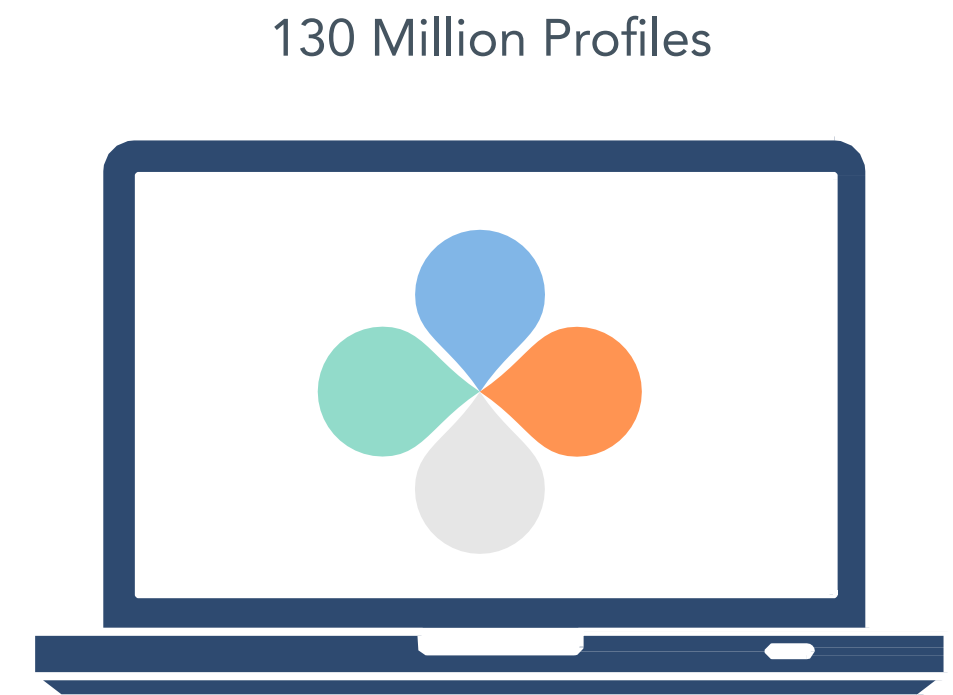
## DATA ACQUISITION



## DATA PROCESSING



## INSTANTANEOUS APPLICATION DATA



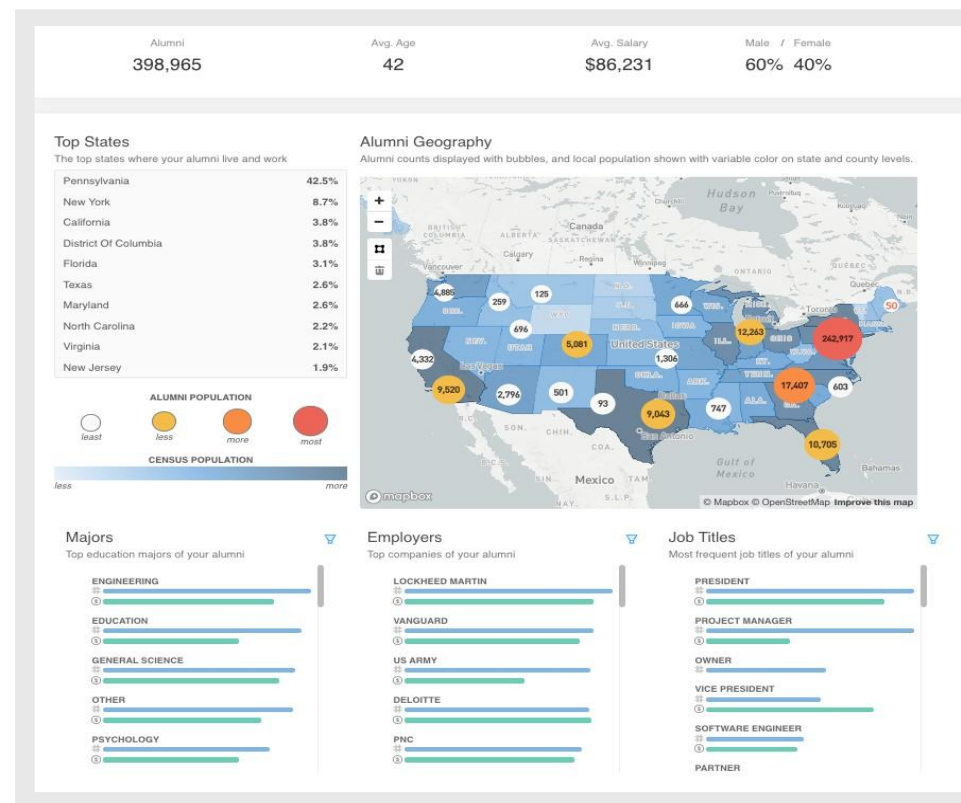
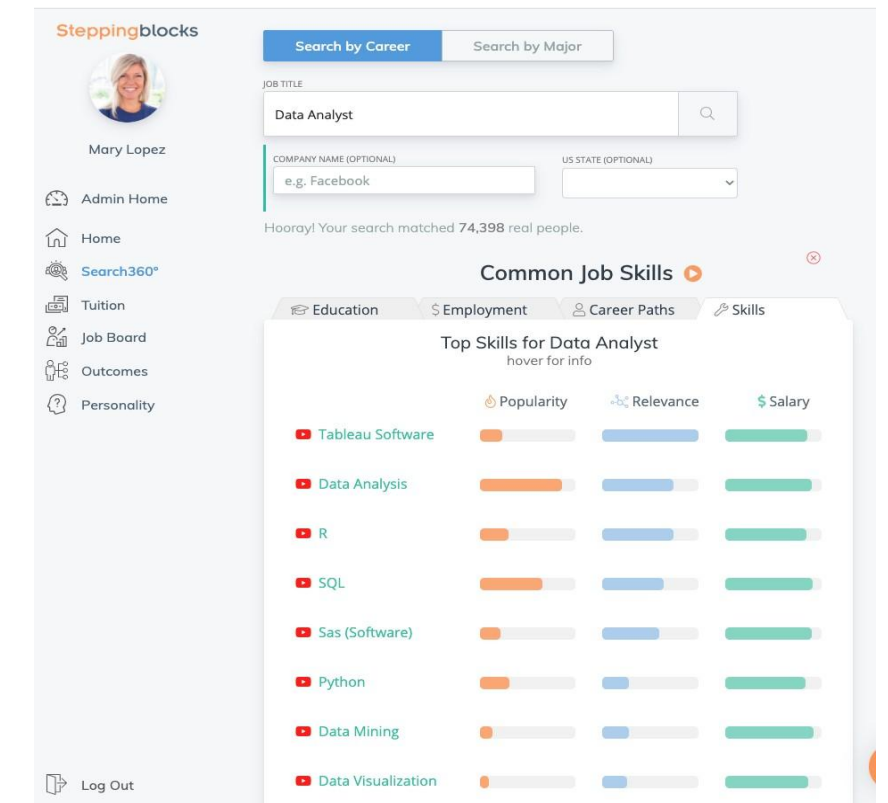
25+ Million  
Companies

7,000+  
Colleges/Universities

# Demo

## Student Platform Digital Career Counselor

For Students, Career Services, Classrooms, Advising,  
and Academic Analysis



## Graduate Outcomes + Graduate Explorer Graduate Insights

For University Leadership, Student Success,  
Academics, and Institutional Research



## Determine Your Use Cases

- Ask Yourself:
  - *How can you leverage data to meet your departmental and/or institutional goals?*
  - *What are questions you have that data can help answer?*
  - *How can you use data to support previous, current, and future students?*
  - *How can students benefit from accessing career data?*
- As you get ready to use the platforms, make a plan for how to leverage the data
- Who else on campus could benefit from accessing this data?
- Consider our recommended best practices and use cases from our partners

# Best Practices & Resources

## Graduate Insights

*Best Practice:  
Leverage the  
platform across  
campus*



Steppingblocks

- Share the love!
  - The data housed within Graduate Insights holds immense value and versatility. Our partners have seen remarkable achievements by identifying diverse use cases across multiple offices throughout the campus community. By effectively distributing it among a wide array of faculty and staff members, the platform has demonstrated success and impact in various departments across campus.

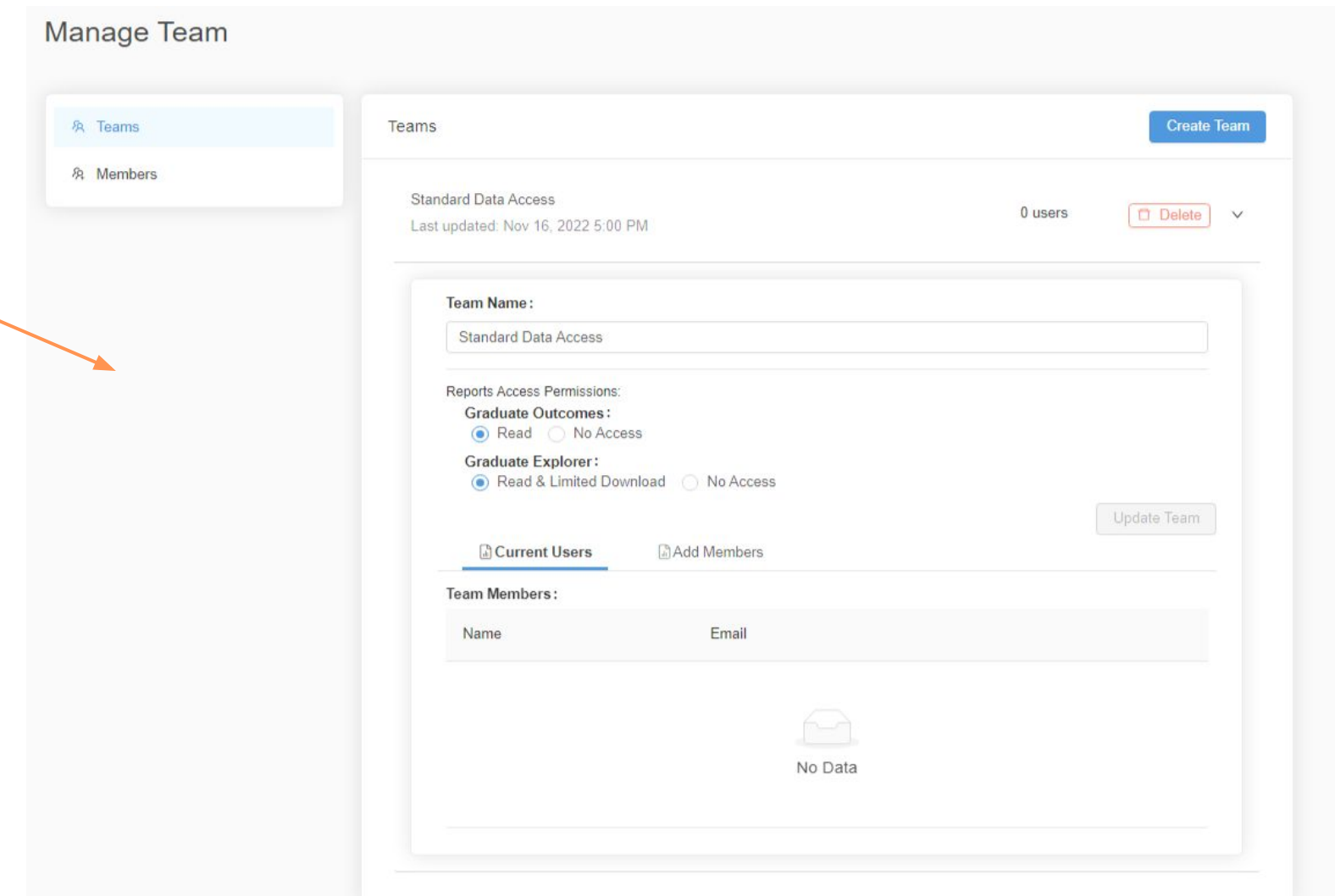
---

- Some examples of how our partners are leveraging Graduate Insights are...
  - Using Graduate Insights for Accreditation and Reporting Efforts by...
    - Generating Data to meet performance funding metrics
    - Generating skills based or other reports to supplement assessment efforts
    - [Click here to download an eBook guide on how to use Steppingblocks to support Accreditation efforts](#)
  - Using Graduate Insights for Academic Program Insights by...
    - Exploring the top employers of recent graduates (or other parameters)
    - Filtering data by salary to understand what skills correlate with the highest ROI
    - Exploring industries where alumni are working
  - Using Graduate Insights for Admissions and Recruitment by...
    - Developing programs or major webpages ([like this one at Georgia State University](#)) that highlight alumni outcomes
    - Generating transparent alumni outcomes reports
- [To explore more Use Cases for Graduate Insights click here](#)

# Implementation & Rollout

## Recommended Next Steps for Graduate Insights

- **Determine Use Cases**
  - Strategize with your teams on who would benefit from the Graduate Outcomes data housed in Graduate Insights
  - [Click here to explore some Use Cases from our other partner institutions](#)
- **Explore the Platform**
  - Begin exploring and familiarizing yourself with the Platform. Click around, add filters, and see how you can manipulate the data!
  - [Click here to download an eBook guide on how to use Graduate Insights](#)
- **[Invite others to the Platform](#)**
  - Any Admin can give or remove access
  - Users invited one by one via email directly through Graduate Insights
- **Set up further Training Sessions**
  - Once you've explored, set up follow up training sessions/Q&A sessions with the Partner Success Team





## Best Practices & Resources

### Digital Career Counselor

*Best Practice: Make the platform as accessible as possible to students*

- Make the platform accessible to students
    - We've seen schools have the most success with Digital Career Counselor when they use it in conversations with students, and provide students with incentives to explore the tools.
- 

- Integrate the platform into the curriculum
  - [University of Maryland Global Campus](#)
  - eBook: [Incorporating Digital Career Counselor into Curriculum](#)
- Leverage Digital Career Counselor in advising conversations
  - [University of Memphis](#)
  - eBook: [Maximize the Digital Career Counselor in Advising](#)
- Add data & easy access to the platform on your website
  - [Georgia State University](#)

# Implementation & Rollout

## Recommended Next Steps for Digital Career Counselor

- Marketing & Promotion
  - Check out our [flyer templates](#)
  - Use our [promotional video](#)
  - Email your students with our [email templates](#)
  - Add Digital Career Counselor to your website
- Encourage Students to Explore
  - Utilize our [classroom integration guide & activities](#)
  - [Maximize Digital Career Counselor in Advising](#)
- Train Staff
  - [Learn how to navigate the platform](#)
  - [Browse our Help Center articles](#)
  - Request a training session with the Partner Success team



Discover the ultimate solution for your career exploration journey with Steppingblocks' Digital Career Counselor! This platform puts your own personal career counselor at your fingertips 24/7, offering fully interactive dashboards to support you every step of the way.

Gain insight into outcomes for alumni of your school, empowering you to make informed decisions when planning your future! you can take your career exploration to the next level, and achieve your goals with confidence.

Explore career path matches by job title or major from a database of 135M+ professionals

Take a personality test to match interests & traits with real career journeys

Explore salaries, top employers, and job categories to gain a deeper understanding of what your future career could look like

Personalize your home page with content based on your own unique and personal interests

Insert your school's login information here

Questions?  
Insert your school's digital career counselor point of contact here)

Insert QR code to send students directly to platform here



# Summary

Thank you for joining us today! We hope this was helpful in kickstarting your rollout of Steppingblocks on campus!

As a reminder, today we covered...

Resources to Support Rollout

Considering Your Use Cases

Preparing for Launch!

## Sign Up For Training!

Visit the Resource Hub:

<https://resources.steppingblocks.com/uas>

*Share these dates  
with all campus users  
to assist with  
onboarding!*

### Graduate Insights Training:

*For any faculty / staff member  
who will need access to the  
dashboards or record level  
data*

*IR, Accreditation, Career  
Center, Alumni Relations, etc.*

### Digital Career Counselor Training

*For any faculty / staff member  
who will be sharing the  
student-facing platform on  
campus*

*Career center staff, advisors,  
etc.*

# Need Assistance? Helpful Resources

## Chat

Inside the platform there is a chat feature in both Graduate Insights and DCC. The chat feature suggests articles from the Help Center to help with many problems, but unique questions can be asked and responded to



**Steppingblocks**

## UAS Specific Resource Page

Visit the UAS specific resource page for helpful links and resources on many topics, including where our data comes from, a DCC launching toolkit, and links to specific Help Center articles

## Help Center

Find articles specific to DCC or Graduate Insights with training suggestions for basic searches, use cases, and a troubleshooting FAQ

## Connect via Email

Feel free to reach out via email to the Partner Success Team. This is the preferred method for discussing SSO, irregularities in the data, or additional trainings needed

Jacob Bonne - [Jacob@Steppingblocks.com](mailto:Jacob@Steppingblocks.com)

Brian Waldron - [Brian@Steppingblocks.com](mailto:Brian@Steppingblocks.com)

Richelle Hurley - [richelle@steppingblocks.com](mailto:richelle@steppingblocks.com)

Amanda Kallach - [amanda@steppingblocks.com](mailto:amanda@steppingblocks.com)