



The University of  
Texas System

# Welcome to the Digital Career Counselor!

## Steppingblocks Overview of Digital Career Counselor Platform for Students

Fall 2023

Steppingblocks

# Steppingblocks

## Meet the Team



Jacob Bonne, Ed.D.  
Partner Success Manager  
Jacob@Steppingblocks.com



Brian Waldron  
Partner Success Specialist  
Brian@Steppingblocks.com



Amanda Kallach  
Partner Success Associate  
amanda@Steppingblocks.com



Richelle Hurley  
Partner Success Associate  
Richelle@Steppingblocks.com

# Agenda

- Overview of Steppingblocks data
- High Level Demo
- Determining your Use Cases
- Best Practices
- Promotion & Rollout
- Scaling & Implementation
- Help & Support

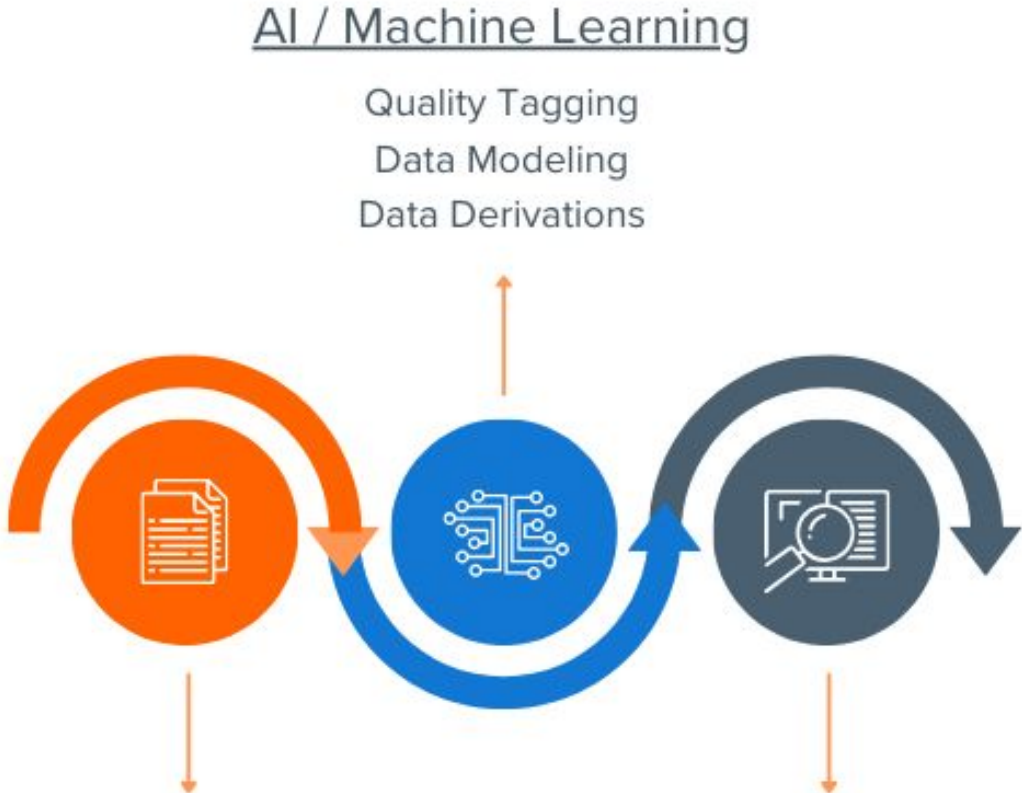
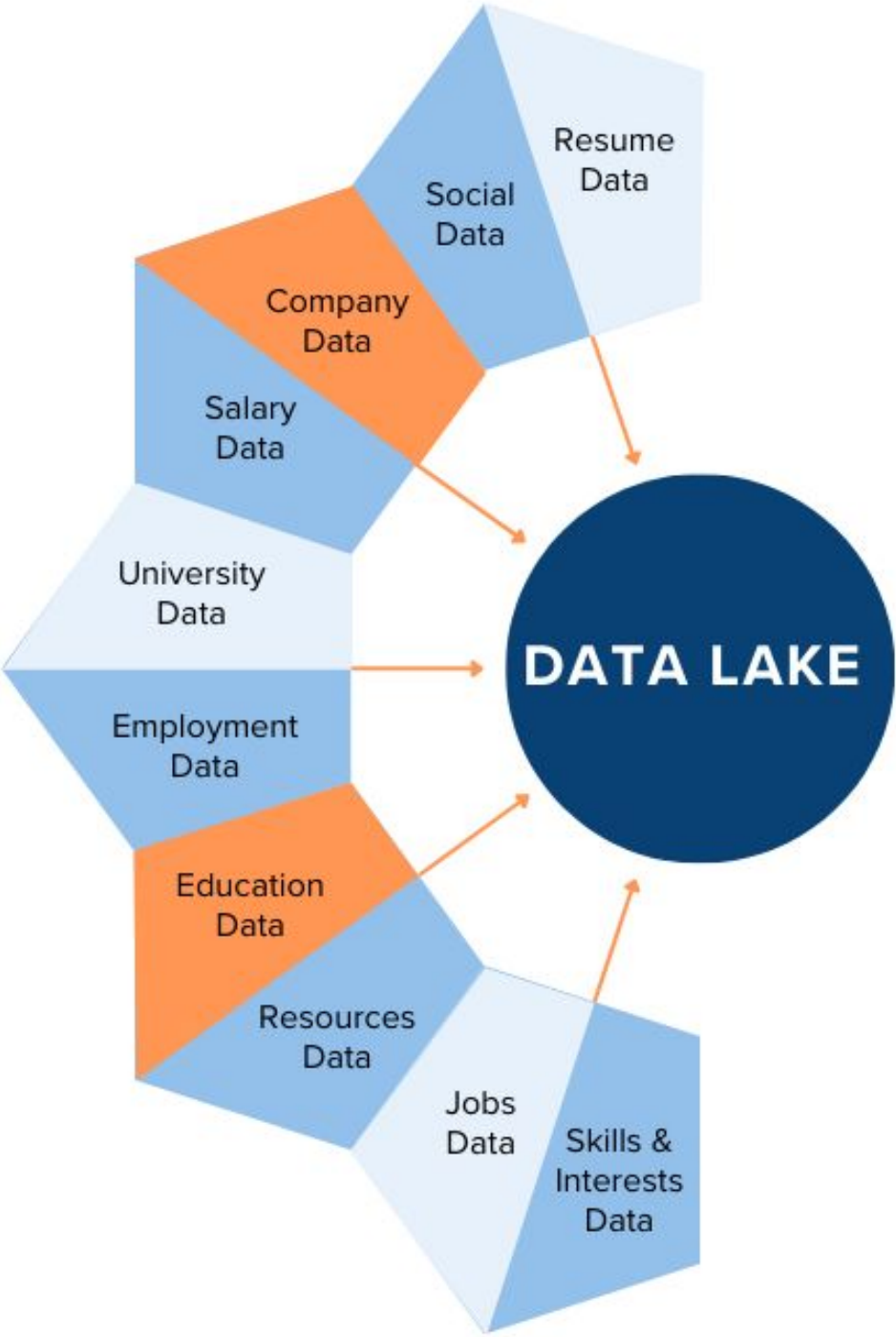




DATA ACQUISITION

AI / MACHINE LEARNING PROCESSING

REAL-TIME QUERY FULFILLMENT



Graduate Insights      Digital Career Counselor

Two blue arrows point upwards from the text "SAME DATA SERVICING ALL APPS" to "Graduate Insights" and "Digital Career Counselor".

**SAME DATA SERVICING ALL APPS**



**130+ MILLION INDIVIDUALS**

25+ Million Companies      7,000+ Colleges/Universities

Demo

# Student Platform


## Digital Career Counselor








For Students, Career Services, Classrooms, Advising,  
and Academic Analysis




Steppingblocks

**Steppingblocks**

  
Mary Lopez

-  Admin Home
-  Home
-  Search360°
-  Tuition
-  Job Board
-  Outcomes
-  Personality

 Log Out

**Search by Career** **Search by Major**

JOB TITLE  
Data Analyst

COMPANY NAME (OPTIONAL)  
e.g. Facebook

US STATE (OPTIONAL)  
▼

Hooray! Your search matched 74,398 real people.

**Common Job Skills**

Education Employment Career Paths Skills

**Top Skills for Data Analyst**  
hover for info

	Popularity	Relevance	Salary
Tableau Software	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>
Data Analysis	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>
R	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>
SQL	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>
Sas (Software)	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>
Python	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>
Data Mining	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>
Data Visualization	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>

## Determine Your Use Cases

- Ask Yourself:
  - *What are your students' unique needs when it comes to career preparation?*
  - *How can you leverage data to promote career readiness among students?*
  - *Where are the opportunities to incorporate career readiness into the student experience?*
  - *How can students benefit from accessing career data?*
- As you get ready to use Digital Career Counselor, make a plan for how to roll out and scale the platform
- Consider our recommended best practices and use cases from our partners



# Best Practices & Resources

## Digital Career Counselor

*Best Practice:  
Integrate Digital  
Career Counselor  
into the Curriculum*



Steppingblocks

- Integrate Digital Career Counselor into the Curriculum
  - We've seen schools have the most success with Digital Career Counselor when they use it in the classroom, and provide meaningful activities to help students reflect and explore.

---

- Can be used in any course for any student level
  - Most commonly used in first year exploration or career readiness courses
- Steppingblocks Resource: eBook: [Incorporating Digital Career Counselor into Curriculum](#)
  - Includes assignment suggestions with learning objectives and materials for each module within Digital Career Counselor
  - Assignments are open to modification to fit your unique needs
- Partner Case Study: University of Maryland Global Campus
  - Article: [University of Maryland Global Campus](#)



# Best Practices & Resources

## Digital Career Counselor

*Best Practice:  
Incorporate Digital  
Career Counselor  
into Advising  
Conversations*



**Stepping**blocks

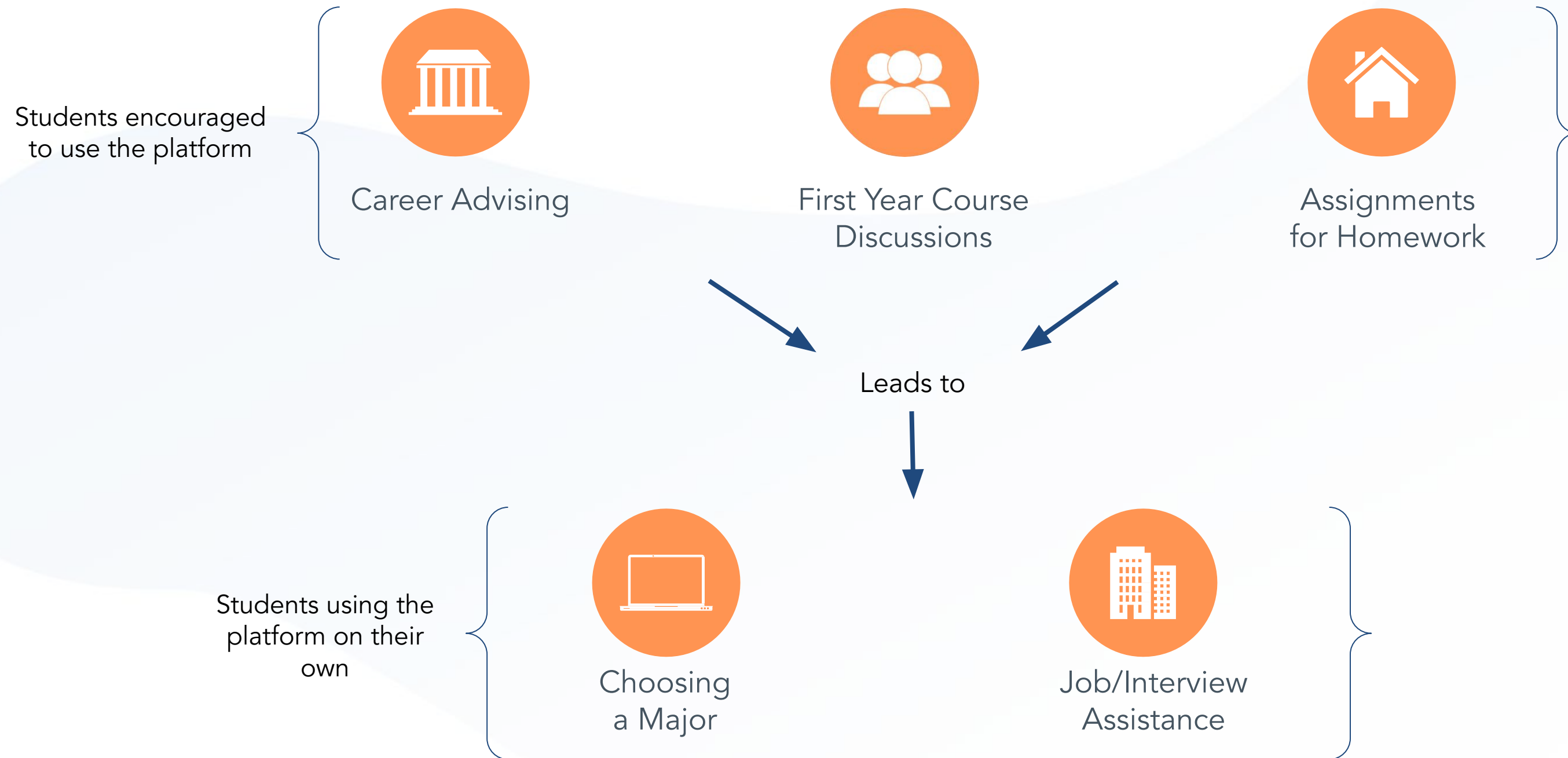
- Incorporate Digital Career Counselor into Advising Conversations
  - Schools also report success with the platform when they include it in advising conversations with students.

---

- Create a more robust advising conversation
  - Give students access to data that can help them explore and make informed decisions
  - Empower advisors with access to data and information on a wide range of career fields and paths
- Steppingblocks Resource: eBook: [Maximize the Digital Career Counselor in Advising](#)
  - Includes information on how to use Digital Career Counselor to meet the different needs of your students, whether they're just starting out or getting ready to graduate
  -
- Partner Case Study: [University of Memphis](#)



# Ways to Engage DCCC with Students



# Promotion & Rollout

## Promotion Strategy: Marketing

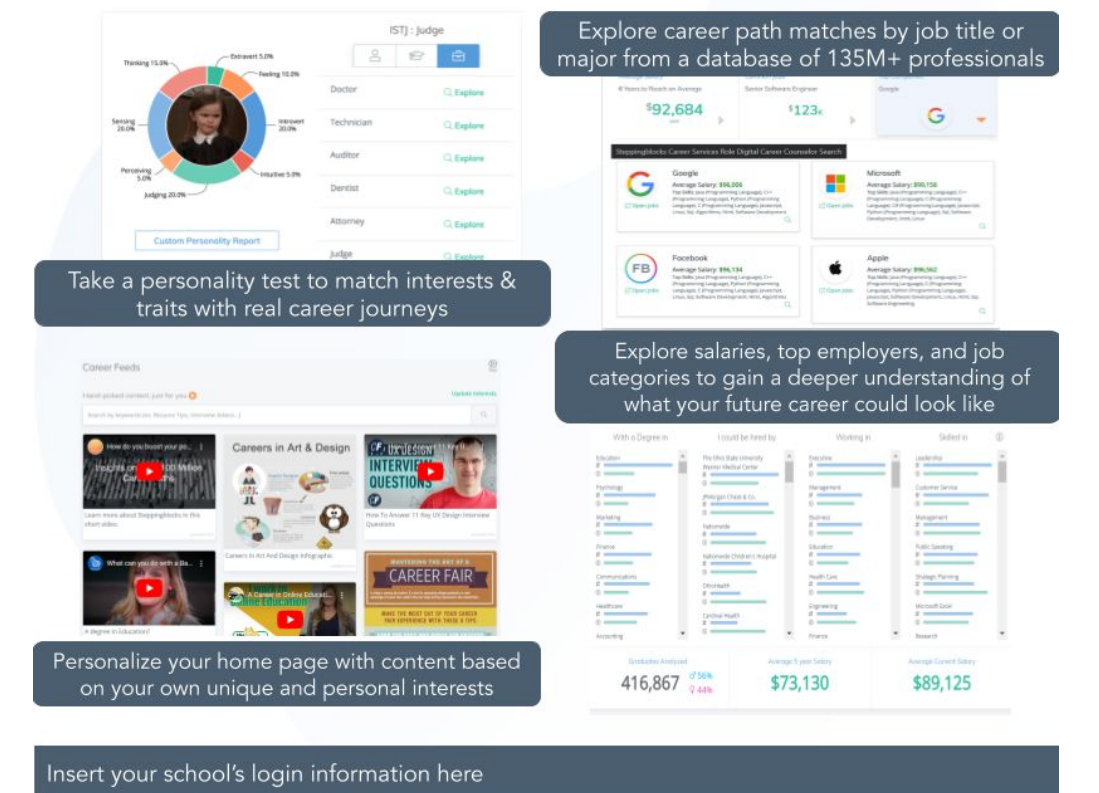
### ➤ Steppingblocks Resources:

- Flyer Templates
- Promotional Video
- Email Templates
- Infographics



Discover the ultimate solution for your career exploration journey with Steppingblocks' Digital Career Counselor! This platform puts your own personal career counselor at your fingertips 24/7, offering fully interactive dashboards to support you every step of the way.

Gain insight into outcomes for alumni of your school, empowering you to make informed decisions when planning your future! you can take your career exploration to the next level, and achieve your goals with confidence.



### ➤ Create your own!

- Flyers
- Social Media posts
- Emails
- Videos

### ➤ Partner Case Study: [Atlanta Metropolitan State College](#)



# Promotion & Rollout

Promotion Strategy:  
Add Steppingblocks  
to your website

- Add Steppingblocks to your website
  - We strongly recommend schools add an overview of Steppingblocks to their website, as well as a link to login

Home > Career Services > An Introduction to Steppingblocks

## Digital Tools To Help You Prepare For Your Career

### Steppingblocks

What careers and industries can my degree lead to? What salary can I expect upon graduation? The data in Steppingblocks can help answer these questions.

Steppingblocks is an online career exploration platform. Students, faculty, and staff have access to a 20-question personality assessment, a career path explorer, an institutional outcomes explorer, and a tuition analyzer. You can access Steppingblocks using your University of Memphis Single Sign-On (SSO) information by visiting [memphis.steppingblocks.com](https://memphis.steppingblocks.com).

LOG IN TO STEPPINGBLOCKS

### New To Steppingblocks?

Take a **guided tour** of the student platform.

Become a Steppingblocks Super User by watching a few **short videos**.



Steppingblocks



# Promotion & Rollout

Promotion Strategy:  
Add Steppingblocks  
to your website

- Add Steppingblocks data to your website
  - Use the tool to add data information to your website, and encourage students to explore further

## Your Degree at Work

WHO HIRES GEORGIA STATE UNIVERSITY ENGLISH MAJORS?

**HERE ARE THE TOP FIVE EMPLOYMENT FIELDS OF GSU STUDENTS WITH AN ENGLISH DEGREE.**

👉 Select an industry below to explore how English majors flourish

✎ Education

💻 Information Technology

📺 Media

👥 Hospitality

📈 Finance

### INDUSTRY EDUCATION

AVG. SALARY  
**\$48,739**

AVG. YEARS OF EXPERIENCE  
**9.53**

#### COMMON JOB TITLES

Educator, Administrative Associate, English Teacher, Language Arts Teacher, English Instructor, Teacher's Assistant, English Language Art Teacher, High School English Teacher, Elementary School Teacher, Instructor, Educational Associate

WHY HIRE ENGLISH MAJORS FOR THIS JOB?  
THEY'VE GOT SKILLS!



**Steppingblocks**

## Promotion & Rollout

### Promotion Strategy: Classroom Presentations

- Present to students in their classrooms
  - Demo the platform to students and encourage them to take advantage
  - Have students pull up Digital Career Counselor on their laptop/phone and follow along
  - Can be a 10-15 minute overview or a full class block with activities
  
- Can present to students in other settings as well
  - Orientation sessions
  - Student club/organization meetings



## Promotion & Rollout

### Promotion Strategy: Faculty & Staff Trainings

- Introduce faculty & staff to the platform
  - Host a demo
  - Invite the Partner Success team to help!
  
- Encourage incorporation
  - Curriculum integration
  - Advising conversations





# Steppingblocks Resources

- [Steppingblocks University of Texas System Page](#)
  - Introductory Videos
  - Links to Resources
  - Webinar Recordings
- [Help Center](#)
  - How-to articles
  - Links to resources such as eBooks, videos, case studies, and more
  - Inspiration for use cases
- [DataU Series](#)
- [Case Studies](#)
- Digital Career Counselor Monthly Usage Reports
- Monthly Newsletter: Steppingblocks Spotlight

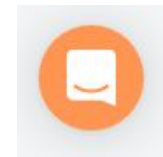


# Need Assistance?

## Contact Us

### Chat

Inside the platform there is a chat feature in Digital Career Counselor. The chat feature suggests articles from the Help Center to help with many problems, but Steppingblocks will respond to unique questions during normal business hours.



### Connect via Email

Feel free to reach out via email to the Partner Success Team. This is the preferred method for discussing SSO, irregularities in the data, or additional trainings as needed.

Jacob Bonne - [Jacob@Steppingblocks.com](mailto:Jacob@Steppingblocks.com)

Brian Waldron - [Brian@Steppingblocks.com](mailto:Brian@Steppingblocks.com)

Richelle Hurley - [richelle@steppingblocks.com](mailto:richelle@steppingblocks.com)

Amanda Kallach - [amanda@steppingblocks.com](mailto:amanda@steppingblocks.com)



**Stepping**blocks

# Questions?

